

# Zero Cost Migration to Oracle Cloud

## With Managed Cloud Services



### KEY FEATURES

- **No pressure engagement.** If you don't want Managed Services or can't buy them right now for whatever reason, we're going to follow your lead.
- **Complementary cloud strategy session** for those who are sincerely interested, no strings attached. (Valued at \$10,000)
- **Migrate to the cloud for free** - we want to have you as a customer, and want to delight you with our Managed Service offering.
- **With Managed Services**, you will always be on the latest tools release, the latest PeopleSoft image, completely patched, if that's where you want to be.

### KEY BENEFITS

- **You're still in-charge**, we're here to help at level you need.
- **You're saving money** - Oracle's Cloud is the least expensive of any cloud provider. You only pay for what you use.
- **You're in good hands** - our team is second to none with deep skill and experience managing PeopleSoft applications. Odds are good we've seen it before and know the solution.
- **Oracle applications run best on Oracle solutions** - there's nothing better than PeopleSoft on Oracle Cloud Infrastructure.
- **Never pay** for an infrastructure refresh again.

*In today's technology ecosystem, the conversation about timing for cloud migration has shifted from if to when. The benefits of cloud adoption are plentiful, and the myths surrounding cloud have been debunked. It is fair to say that cloud is here to stay, and though individual cloud providers are all working to maximize your spend with their cloud, the hybrid cloud is here to stay and is the model leading us to this high-altitude destination.*

### Move PeopleSoft to Oracle Cloud Infrastructure Without Any Upfront Costs or Hidden Fees

Until recently, much of the discussion around cloud adoption has been for cloud native applications, that is software as a service (SaaS) offerings purpose built to run in the cloud. However, the landscape is shifting as companies are now realizing the cost benefit of getting out of the datacenter business by running all kinds of workloads in the cloud. As a company evaluates its cloud journey, the conversation quickly moves to determining which workloads should run on which cloud.

PeopleSoft Applications have been steadily improving since 1987, with millions of hours of development, billions of dollars in investment, and a current customer base of just under 5,000 companies paying for a support subscription. Most organizations utilizing PeopleSoft today are running the same way they have been since they first implemented, that is, on-premise, with a local team of specialized and skilled PeopleSoft practitioners. Fast forward to today, more than three decades since its inception, PeopleSoft still rolls forward with continued Oracle investment, and with quarterly changes it can be difficult to stay current.

Astute Business Solutions has been talking to customers about Oracle's Cloud since 2016, and has claim of more PeopleSoft to Oracle Cloud migrations than any other Oracle partner. Having learned lessons on more than 25 migrations we have cut migration time by more than 60%, and can now confidently commit to a fixed-fee migration project that comes in on-time, and on-budget. We're so confident in our cloud migration process that in order to help you manage your PeopleSoft instance we are willing to do the migration work for free. We see this as an opportunity to help your organization gain the immediate cost benefit of cloud without having to sacrifice on your business case to move forward. Bringing Astute's Managed Services to your organization mitigates other cloud migration risks such as understanding security, and management of virtualized cloud infrastructure. Managed Services also provides you with a deep bench of PeopleSoft practitioners that are skilled at every level of the application from server administration to functional module management. We're ready to assist you as little, or as much as you need, at any level of the PeopleSoft stack.

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ORACLE®

Gold  
Partner  
Cloud Standard



### RELATED SERVICES

- **Analytics Cloud Enablement** - Get OAC + ADW up and running in less than 10 business days!
- **Testing as a Service for PeopleSoft** - Allow your team to adopt more quickly with a safety net!
- **Cloud Managed Services** - Not ready for cloud, but still need help? We can manage your PeopleSoft for you in your on-premise or collocated environment.
- **Chatbots** - Want to explore conversational UI? We have an accelerator for that too!

### WHY ASTUTE BUSINESS SOLUTIONS

- A premier Oracle Gold, Cloud Standard Business Partner
- **Leading Expertise:** Experts that provide thought leadership for PeopleSoft and Oracle Solutions.
- **Broad Coverage:** end-to-end lifecycle services for the migration to Oracle Cloud and other PeopleSoft cloud-enabled service offerings.
- **Unified Methodology:** Based on industry standards, high-quality results across complex projects.
- **Flexible Delivery:** Onsite, offsite, offshore - we'll do what works best for you and your budget.

### Zero Cost Key Deliverables

- Cloud Strategy Workshop
- Cloud Implementation Workshop
- Cloud Migration Project Plan
- Dedicated Cloud Migration Project Manager
- Oracle Cloud Infrastructure Training
- Implementation following Oracle's Reference Architecture and Leading Practices

### How We Are Different: Cloud Expertise and Experience

- Astute's team co-authored Oracle's published reference architecture for PeopleSoft on Oracle Cloud Infrastructure.
- Astute has completed more lift and shift / move and improve PeopleSoft migrations to Oracle Cloud Infrastructure than any other Oracle partner.
- We build you a custom solution that follows leading practices to meet your business needs.
- We're PeopleSoft practitioners who also have deep knowledge of Cloud Infrastructure.
- We're just the right size, not so small as to introduce risk to your organization, not so large as to introduce bureaucracy making it hard to get things done.

### Getting Started

1. Engage Astute on a 25 minute phone call to discuss your aspirations at a high-level - it's just like speed dating to see if we're a good fit for each other.
2. You complete a simple questionnaire to help us understand your current PeopleSoft environment.
3. Astute comes to you for a free, half-day cloud strategy workshop to do a deeper dive into Oracle Cloud Infrastructure, what it is, how it works with PeopleSoft, Astute's Managed Cloud Services, and next steps.

### CONNECT WITH US



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