

Zero Cost Disaster Recovery on Oracle Cloud Powered by RackWare



KEY FEATURES

- **Astute's Zero Cost Disaster Recovery (DR) Solution** is designed to reduce risk and improve Business Continuity Solutions to help you survive when disaster strikes. Our Solution delivers:
- **PeopleSoft DR on OCI**
- **Ellucian Banner DR on OCI**
- **Oracle Database DR on OCI**
- **Non-Oracle Apps DR on OCI**

KEY BENEFITS

- **Astute has partnered with RackWare** to deliver a completely automated Disaster Recovery Solution (DR) on Oracle Cloud. Using a single management platform that supports multiple clouds and hybrid deployment scenarios, we support all applications and all data configurations without any application rewrites, for every physical, virtual, and Cloud environment.
- **Flexible RPO/RTO** options tailored to business needs and cost objectives
- **Push-button DR testing** reduces cost and labor by up to 80%
- **Dynamic provisioning lowers costs** by provisioning servers on time at the DR
- **Selective sync** for policy-driven replication and prioritization
- **No setup/implementation fees** (that's why we call it zero cost)
- **Provided as-a-service** so you're never alone in your most critical moments with an experienced, tenured team ready to help out 24x7x365

Astute Business Solutions can help you gain peace of mind, and cost savings, by setting up Disaster Recovery (DR) on Oracle Cloud Infrastructure powered by Rackware.

This special offer provides you with a full DR Solution on the Oracle Cloud for a simple subscription fee and term of three years. There is no cost to you for setup and implementation of the solution (a \$50,000 value)

Did you know that based on 2014 data, Gartner published an article stating that for the purpose of estimating downtime cost, companies should use an average cost of \$5,600 per minute, in the absence of detailed data calculated from your own operation? Given that labor costs have not decreased over time, this would suggest that not having the ability to get your critical systems up and running in short order is a huge liability.¹

You want to be in a position where you have a DR Solution in which you have confidence. Confidence that you can perform a fail-over whenever you need. Confidence that once you fail-over your business can continue operating. Confidence that you can fall back to your primary site when the time is right, and that the fall back will be as simple as the fail over. With Astute's disaster recovery solution, you will have peace knowing that you can switch over to your DR site, whenever your need arises.

Zero Cost Disaster Recovery on Oracle Cloud

Traditional DR Solutions require you to invest in and maintain a mirrored copy of your production system, which is cost-prohibitive for customers, especially in these trying times. Traditional Disaster Recovery Solutions are characterized by:

- Rapid implementation using Oracle Cloud automation and tooling
- Automated database sync using Active Data Guard on Oracle Database Cloud Service
- Multiple RPO/RTO options give enterprises control over availability vs. cost
- Pre-provisioned resources are launched in minutes to ensure rapid recovery when a disaster occurs

Oracle Cloud Infrastructure offers the best price/performance ratio for Disaster Recovery Solutions, not just for Oracle workloads, but for general-purpose Linux and Windows-based workloads, as well.

Customers can implement a fully tested solution on OCI that is 50% less expensive than comparable on-premise solutions, is 100% automated for maintaining and testing, and is secure and audit compliant.

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RELATED SERVICES AND SOLUTIONS

- **Zero Cost Migration to Oracle Cloud with Managed Services** - Move to the Cloud with no upfront fees or hidden costs.
- **Testing as a Service for PeopleSoft** - Allow your team to adopt more quickly with a safety net!
- **Cloud Managed Services** - Not ready for Cloud, but still need help? We can manage your PeopleSoft for you in your on-premises or collocated environment.
- **Chatbots** - Want to explore conversational UI? We've got an accelerator here too!

WHY ASTUTE BUSINESS SOLUTIONS

- **A premier Oracle Gold Cloud Standard Business Partner.**
- **Leading Expertise:** Experts that provide thought leadership for PeopleSoft and Oracle Solutions.
- **Broad Coverage:** "End-to-end" lifecycle services for the migration to Oracle Cloud and other PeopleSoft cloud-enabled service offerings.
- **Unified Methodology:** Based on industry standards, high-quality results across complex projects.
- **Flexible Delivery:** Onsite, offsite, and offshore - we'll do what works best for you and your budget.

Zero Cost Key Deliverables

- Cloud Strategy Workshop
- Cloud Implementation Workshop
- Cloud Migration Project Plan
- Dedicated Cloud Migration Project Manager
- Oracle Cloud Infrastructure Training
- Implementation following Oracle's Reference Architecture and Leading Practices

How We Are Different: Cloud Expertise and Experience

- Astute's team co-authored Oracle's published reference architecture for PeopleSoft on Oracle Cloud Infrastructure.
- Astute's DR solution incorporates automation from Rackware as well as OCI to bring a 100% automated solution not just for the initial implementation but for ongoing DR management and testing as well.
- Zero Cost DR is designed not just for Oracle application and database workloads but for any application that requires business continuity services.
- We build you a custom solution that follows leading practices to meet your business needs.

Getting Started

1. Engage Astute on a 25 minute phone call to discuss your aspirations at a high-level - it's just like speed dating to see if we're a good fit for each other.
2. You complete a simple questionnaire to help us understand your current PeopleSoft environment.
3. Astute comes to you for a free, half-day cloud strategy workshop to do a deeper dive into Oracle Cloud Infrastructure, what it is, how it works with PeopleSoft, Astute's Managed Cloud Services, and next steps.

Resources

1 <https://blogs.gartner.com/andrew-lerner/2014/07/16/the-cost-of-downtime/>

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