Ellucian Banner Lift and Shift to Oracle Cloud Infrastructure

ASTUTE BUSINESS SOLUTIONS

ORACLE | Partner

KEY FEATURES

- **Migrate to the cloud your way -** our #1 goal is simple -- to help you design and implement a cloud journey specifically for your company and organizational needs.

- **No pressure engagement.** We're here to assist you with YOUR cloud journey and are committed to following your lead.

- **Complementary cloud strategy session** for those who are sincerely interested, no strings attached. (Valued at $10,000)

- **Run Ellucian Banner in hybrid-cloud and multi-cloud models on Oracle Cloud Infrastructure** while taking advantage of high-performance options in Oracle Database Cloud Service.

- **Use Astute's Ellucian Banner Managed Service or Flex Support Service** to enhance your support and to switch to an agile Dev/Ops model for Banner

KEY BENEFITS

- **You'll save money** - Oracle Cloud Infrastructure is THE Cloud to run Ellucian Banner and has proven to reduce TCO while improving performance, and security.

- **You're in good hands** - our team is composed of previous Ellucian Banner employees and higher education industry experts with an average of 15 years in experience managing Banner Applications, Oracle Database, and Middleware technologies. The odds are good we've seen it before, and know the solution.

- **Oracle databases and middleware run best on Oracle solutions** - there's nothing better than Ellucian Banner on Oracle Cloud Infrastructure with a friendly approach to combine (Ellucian) approved open source solutions.

- **Never pay for an infrastructure refresh again** and avoid costly long-lasting capital expenditures. Reduce/re-allocate infrastructure costs. CAPEX to OPEX.

In today's technology ecosystem, the conversation about timing for cloud migration has shifted from if to when. The benefits of cloud adoption are plentiful, and the myths surrounding cloud have been debunked. It is fair to say that cloud is here to stay, and though individual cloud providers are all working to maximize your spend with their cloud, the hybrid cloud is here to stay and is the model leading us to this high-altitude destination.

Move and Improve Ellucian Banner on Oracle Cloud

Until recently, much of the discussion around cloud adoption has been for cloud-native applications, which is software as a service (SaaS) offerings purpose-built to run in the cloud. However, the landscape is shifting as companies are now realizing the cost-benefit of getting out of the data center business by running all kinds of workloads in the cloud. As a company evaluates its cloud journey, the conversation quickly moves to determine which workloads should run on which cloud.

Most organizations utilizing Ellucian Banner today are running the same way they have been since they first implemented, that is, on-premise, with a local team of specialized and skilled Ellucian Banner practitioners. Fast forward to today, Ellucian Banner still rolls forward with continued Oracle investment, and with quarterly changes, it can be difficult to stay current.

Astute Business Solutions has been talking to customers about Oracle's Cloud since 2016 and completed more Ellucian Banner and PeopleSoft to Oracle Cloud migrations than any other Oracle partner. Having learned lessons on more than 30 migrations we have reduced the migration time by more than 60%, and can now confidently commit to a seamless, on-time, within budget move to Oracle Cloud Infrastructure.

What You Can Expect By Moving to Oracle Cloud

- 30% to 50% decrease in TCO
- Up to 85% increase in performance
- Enhanced security
- Speed of new feature deployments
- Superior performance backed by SLAs
- Increased efficiency
- 30% to 40% decrease in maintenance and support
- Highly scalable and agile environment

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RELATED SERVICES

- **Analytics Cloud Enablement** - Get Oracle Analytics Cloud (OAC) + Autonomous Data Warehouse (ADW) up and running in less than 10 business days!

- **RPA -** Use Robotic Process Automation to synchronize data between systems and eliminate manual paper-based processes.

- **Cloud Managed Services** - Not ready for cloud, but still need help? We can manage your Ellucian Banner for you in your on-premise or collocated environment.

- **Chatbots** - Want to explore conversational UI? We have an accelerator for that too!

WHY ASTUTE BUSINESS SOLUTIONS

- A **Premier Oracle Cloud Business Partner** focused on lifting and shifting workloads to Oracle Cloud.

- **Leading Expertise:** Experts that provide thought leadership for Ellucian Banner and Oracle Solutions.

- **Broad Coverage:** end-to-end lifecycle services for the migration to Oracle Cloud and other Ellucian Banner cloud-enabled service offerings.

- **Unified Methodology:** Based on industry standards, high-quality results across complex projects.

- **Flexible Delivery:** Onsite, offsite, offshore - we'll do what works best for you and your budget.

Key Deliverables

- Cloud Strategy Workshop
- Cloud Implementation Workshop
- Cloud Migration Project Plan
- Dedicated Cloud Migration Project Manager
- Oracle Cloud Infrastructure Training
- An implementation following Oracle's Reference Architecture and Leading Practices

How We Are Different: Cloud Expertise, Experience, and Special Offers

- Astute has completed more lift and shift/move and improve Ellucian Banner and PeopleSoft migrations to Oracle Cloud Infrastructure than any other Oracle partner.
- We build you a custom solution that follows leading practices to meet your business needs.
- We're Ellucian Banner practitioners who also have deep knowledge of Cloud Infrastructure.
- We're just the right size, not so small as to introduce risk to your organization, not so large as to introduce bureaucracy making it hard to get things done.
- We've partnered with Oracle to provide you with affordable cloud offers that break down financial barriers and get you to the cloud faster with no disruption to your current environment.

Getting Started

1. Engage Astute on a 25 minute phone call to discuss your aspirations at a high-level - it's just like speed dating to see if we're a good fit for each other.
2. You complete a simple questionnaire to help us understand your current Ellucian Banner environment.
3. Astute comes to you for a free, half-day cloud strategy workshop to do a deeper dive into Oracle Cloud Infrastructure, what it is, how it works with Elllucian Banner, and next steps.

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